

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

Annual Report and Audited Financial Statements

for the financial year ended 31 December 2021

**KSI Faulkner Orr Ltd.
Behan House,
10 Lower Mount Street
Dublin 2**

**Company Number: 217128
Charity Number: 11264
Charities Regulatory Authority Number: 20030452**

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

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IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' AND OTHER INFORMATION

Trustees	Alan Clayton (Resigned 15 December 2021) Mark Cumming (Resigned 15 December 2021) Tony Daly Kevin Jenkinson Darcy Lonergan Donna McFeely (Resigned 15 December 2021) Yvonne O'Callaghan Roger Warburton
Company Secretary	Komsec Limited Peter Gaynor
Charity Number	11264
Charities Regulatory Authority Number	20030452
Company Number	217128
Registered Office and Principal Address	Carmichael House North Brunswick Street Dublin 7
Auditors	KSI Faulkner Orr Ltd. Behan House, 10 Lower Mount Street Dublin 2
Bankers	Bank of Ireland, Smithfield, Dublin 7.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

The trustees present their Trustees' Annual Report, combining the Directors' Report and Trustees' Report, and the audited financial statements for the financial year ended 31 December 2021.

The financial statements are prepared in accordance with the Companies Act 2014, FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

The Trustees' Report contains the information required to be provided in the Trustees' Annual Report under the Statement of Recommended Practice (SORP) guidelines. The trustees of the company are also charity trustees for the purpose of charity law and under the company's constitution are known as members of the board of trustees.

In this report the trustees of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE present a summary of its purpose, governance, activities, achievements and finances for the financial year 2021.

The company is a registered charity and hence the report and results are presented in a form which complies with the requirements of the Companies Act 2014 and, although not obliged to comply with the Statement of Recommended Practice applicable in the UK and Republic of Ireland FRS 102, the organisation has implemented its recommendations where relevant in these financial statements.

The company is limited by guarantee not having a share capital.

Mission, Objectives and Strategy

Objectives

Its Memorandum of Association defines the organisation's principal objects as being:

- a) To alleviate poverty in developing countries through the promotion of awareness among the Irish public of the needs of developing countries and, in particular, without prejudice to the generality of the foregoing, to educate and promote awareness among the Irish public of the need for fair trading practices between Ireland and developing countries and
- b) To promote and to provide, where appropriate, educational facilities, including education materials, resource centres and training programmes, for the Irish public on the needs of developing countries and, in particular, without prejudice to the generality of the foregoing, on the need for and development of fair trading practices between Ireland and developing countries.

The company can do all such other lawful things as are incidental to and conducive to the attainment of the foregoing objects.

Activities

To achieve its objectives IFTN currently has two main activities: (1) Fairtrade labelling and sourcing, and (2) education to raise public awareness of Fairtrade in Ireland.

1. Fairtrade labelling and sourcing: Since 1996, work with businesses to promote the availability of Fairtrade certified products in Ireland has been the main activity of IFTN; in November that year Bewley's Ltd imported the first two tonnes of Fairtrade certified coffee to Ireland. All of Bewley's branded fresh coffee became Fairtrade certified at the end of 2017. The Fairtrade Mark on a product is an independent certification that meets internationally agreed Fairtrade standards and ensures that the smallholders or plantation workers who produce it receive a fair return for their work. Up to 2014, a Fairtrade label was awarded only to products in which all of the ingredients that could be Fairtrade certified were Fairtrade certified. Thus, all of the cocoa and sugar in a chocolate bar had to be Fairtrade certified if the chocolate bar was to have a Fairtrade label. With effect from 2014, under a new 'Fairtrade sourcing programme', a different label can be awarded to products that contain one Fairtrade ingredient. The Fairtrade Sourcing Ingredient (FSI) business model is open to all Fairtrade categories except coffee and bananas. IFTN carries out its labelling and sourcing work under the names Fairtrade Ireland and Fairtrade Éireann, which it registered as business names on 21 April 2011.

2. Public education and awareness-raising:

As well as working with businesses trading in Ireland, Fairtrade Ireland promotes public awareness on Fairtrade issues and the benefits of Fairtrade. This is done mainly through (a) Fairtrade Towns, particularly during (b) Fairtrade Fortnight each year.

a) Fairtrade Communities: Local voluntary groups work to get their town or city to fulfil four goals which qualify the town or city for Fairtrade Town or City status. The goals include official support by the town or city council and widespread local availability of Fairtrade certified products. Fairtrade Ireland organises an annual conference for representatives of Fairtrade Community groups.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

b) Fairtrade Fortnight has been Fairtrade Ireland's flagship awareness-raising initiative each year since 2002.

Other ongoing education and support work is carried out with universities, schools and workplaces.

IFTN also supports international work through Fairtrade International and its members. In particular IFTN has been active over the last year, at Board and Management level. The Chair of the Board attends a regular Chairs meeting and the Executive Director attends Monthly CEO fora.

Structure, Governance and Management

Structure

Irish Fair Trade Network (IFTN) is a non-governmental organisation established in 1992 and incorporated in Ireland as a company limited by guarantee and not having a share capital on 12 May 1994. It was granted charitable status for tax purposes by the Revenue Commissioners on 17 May 1995. It works to promote fair trading practices between Ireland and developing countries.

IFTN is a founder member of Fairtrade International FI e.V based in Germany, the organisation responsible for setting international Fairtrade standards. IFTN also works closely with FI's subsidiary FLO Cert, which is responsible for certifying adherence to these standards by producers and traders.

IFTN is supported by the main international development and human rights organisations in Ireland including ActionAid Ireland, Amnesty International (Irish Section), Christian Aid, Comhlámh, Concern, Friends of the Earth, Oxfam Ireland and Trócaire and by the Irish Congress of Trade Unions.

Governance Policies

The board has adopted a comprehensive policy governance manual, and compliance with these policies is systematically reviewed at board meetings. As well as monitoring compliance with its Governance policies, the Board also ensures that all policies are reviewed at least once a year. Specifically the Governance Manual sets out the responsibilities of the Trustees for compliance with relevant legislation; for monitoring the achievement of progress of Fairtrade in Ireland, and for the delegation of responsibilities to, and accountability from the Executive Director.

The IFTN is also now complying with the Charities Regulators (CRA) Code of Good governance is implementing Fairtrade International's' Governance Code.

Management

Staff

The organisation had the following staff in 2021:

Executive Director - Peter Gaynor

Project Manager- Melanie Drea

Business Development Manager - Ciara Holland

Project and Support Officer - Lucy Geraty

Research Officer (Temporary) - Stephanie O' Callaghan

The organisation also engages the services of a book keeper and a financial manager on a contract for services basis.

Voluntary help and gifts in kind

IFTN is grateful to the hundreds of volunteers throughout Ireland who work to promote Fairtrade, especially through Fairtrade Town groups, during Fairtrade Fortnight and in other campaigns and educational work.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

Review of Activities, Achievements and Performance

There was progress in Fairtrade activities in Ireland in 2021:

1. Fairtrade labelling: Fairtrade certified products are now widely available in shops, restaurants and cafes throughout Ireland and in all the main supermarkets. The range of products continues to grow, and includes coffee, tea, sugar, bananas, chocolate, cocoa, confectionery, cosmetics, biscuits, fresh and dried fruit, cut flowers, ice cream, nuts, spices, fruit juice, honey, jams, rice, wine, oils, cotton and gold.

2021 was another uncertain trading year due to COVID19 and the revolving/evolving restrictions for businesses. Ongoing significant losses occurred for coffee sales in particular as workplaces, colleges and hospitality outlets were closed for significant parts of the year. We estimate that coffee sales, which is the most important Fairtrade commodity in Ireland, in 2021 were down about 30% compared to sales in 2020.

Food sales at retail were stable, and Fairtrade banana remained on a par with 2020 and chocolate sales were down due to the loss on Nestle Kit Kat.

Benefits to farmers and workers in the Global South

The Fairtrade system has two main economic instruments; a minimum price for most commodities and a Fairtrade premium or bonus which is paid on top of this. The Minimum price is intended to cover the cost of production and is a 'floor price' ie if the market prices go above the Fairtrade Minimum price the Fairtrade price also goes up. The premium payment is used for investment for the benefit of farmers and workers and the decisions about its use are made by either a General Assembly of small farmers, or by a Premium Committee of workers representatives.

The extra benefit to farmers and workers from the sales of Fairtrade products in Ireland in 2021 amounted to approximately €2 million. This is down from €2.4 million in 2020. Most of this extra Fairtrade premium is going to the producers of coffee, bananas and cocoa products.

The Chairperson of the board of IFTN and Executive Director participated in the general assembly of Fairtrade International during 2021. The Chair also participated in a number of meetings of Members' Board Chairs during the year.

2. Public education and awareness-raising:

Fairtrade Ireland continues to be engaged in education activities in both the informal and informal sectors. We produce educational packs for use in schools and reports and campaign materials for supporters.

In 2021 we focused our educational work on climate related issues for small scale producers and in particular on issues to do with tropical deforestation, proposed European Regulations on Deforestation and access to the EU market, and on the potential impacts on small scale producers of coffee and cocoa.

With supporters and the public the two main activities are Fairtrade Towns and Fairtrade Fortnight which both continued to make progress.

Fairtrade Fortnight: Fairtrade Fortnight is the main annual awareness raising period for Fairtrade in Ireland. It is now part of the annual calendar for most of the companies and supporters that Fairtrade Ireland works with. The Fortnight this year was again conducted virtually due to COVID restrictions. Farmer representatives from Honduras, Columbia and Guatemala participated in events which Fairtrade Ireland organised.

Fairtrade Towns: The total number of Fairtrade Towns and Cities was 50 by the end of the year.

3. Support for overseas activities:

IFTN continues to support Fairtrade's international work through financial support from licence fees earned. In 2021 36% of total licence fees were paid to Fairtrade International, and to support the work of the three Fairtrade producer networks in Africa; Asia, and Latin America and Caribbean.

Additionally, the agreed expenditure of €10,000 to two cooperatives in Central America, COAGRICSAL in Honduras and SOPPEXCCA in Nicaragua, which were badly impacted by hurricane activity in November 2020 was spent. These support projects were administered by the CLAC, the Fairtrade producer support network in Latin America.

2022/2023 outlook

No physical meetings have happened since mid-February 2020 when the Government advised organisations to work remotely. The IFTN continued with new ways of organising online webinars and workshops for Fairtrade Fortnight 2022 and more generally. The organisation expects COVID circumstances to improve in 2022 and for trading conditions to get back to something like normal in 2023.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

Financial Review

Financial health

IFTN's work in Ireland is funded by licence fees paid by companies, based on their sales of products with the Fairtrade label. There are 13 licensees at the end of 2021, as well as dozens of international companies selling Fairtrade products in Ireland. Licence fees cover IFTN's operating costs. Both income and expenditure were reduced in 2021 and there was an expected operating deficit of €84K down from budgeted deficit of €135K.

IFTN does not raise funds from the public: supporters support Fairtrade by buying Fairtrade certified products.

Financial Results

At the end of the financial year the company has assets of €641,649 (2020 - €742,244) and liabilities of €133,389 (2020 - €148,410). The net assets of the company have decreased by €(85,574).

Financial Position

Investment policy

Where possible surplus cash balances are held in interest-bearing deposit accounts in Irish banks.

Reserves Position and Policy

Reserves are required to smooth fluctuations in income and expenditure and to ensure that sufficient resources are available to meet all commitments. The Trustees have decided that a prudent level of unrestricted reserves should be not less than 3 months domestic costs, rising to six months when possible but should not be more than the equivalent to a maximum of two years' domestic costs, and this is in line with requirements from the Revenue Commissioners

The level of reserves is monitored by the Trustees at board meetings and will be reviewed annually.

Principal Risks and Uncertainties

The Trustees have identified, and regularly review through the organisation's governance cycle, the major risks to which the organisation is exposed. They are satisfied that effective systems exist to mitigate those risks, especially ensuring that controls exist over key financial systems, by monitoring reserve levels and by examining the operational and business risks faced by the organisation on a quarterly and annual basis. The company maintains Trustees' and officers' liability insurance in respect of itself, its Trustees and officers.

Since COVID19 impacted on business in Ireland and across the world in early 2020, the Trustees have been reviewing policies and procedures recommended by the Government particularly in relation to Health and Safety. As per Government recommendations, staff continued to work from home in 2021 and travel and external physical meetings have been cancelled. IFTN revised income and expenditure projections for 2021 and subsequent years. This monitoring will continue especially with the recent growth in inflation caused both by COVID business reopening costs and more recently by the war in Ukraine.

Fairtrade Ireland management participate in annual financial benchmarking with sister Fairtrade organisations around the world. This helps the organisation to understand how the financial environment conditions in Fairtrade Ireland compares to other Fairtrade organisations around the world. The levels of financial reserves in Ireland at €508K are considered by the Trustees as being healthy.

The food retail sector to date has not been negatively impacted generally by COVID19. To date there has been no significant supply issues in producing countries for our key commodities; coffee, cocoa and bananas. There has however been a significant impact on the out of home coffee business in Ireland and other countries. This has meant that many of our licensees have seen most of their commercial outlets closed for a significant period in 2021.

Whilst the Trustees are satisfied that there are cash reserves in place to deal with the immediate impacts of COVID19, they are reviewing all income and expenditure to help ensure ongoing financial sustainability.

As set out above, the Trustees acknowledge that there are very different market conditions due to COVID19 again in 2021 as there was in 2020. These conditions are likely to remain for part of 2022 with significant improvements expected beginning in mid-2022.

As set out above, the Trustees acknowledge that there are very different market conditions due to COVID19 in 2021 compared to 2020. It is expected that the out of home coffee sector will continue to be worst affected, while the retail sector is more buoyant due to increased retail spending. These conditions are likely to remain for 2021 with significant improvements not expected until 2022.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

Trustees and Secretary

The trustees who served throughout the financial year, except as noted, were as follows:

Alan Clayton (Resigned 15 December 2021)
Mark Cumming (Resigned 15 December 2021)
Tony Daly
Kevin Jenkinson
Darcy Lonergan
Donna McFeely (Resigned 15 December 2021)
Yvonne O'Callaghan
Roger Warburton

Appointment of Trustees

IFTN is governed by a board of Trustees, which has overall responsibility for the policy and strategy of the organisation. The board currently has 5 members at end of 2021. The Trustees meet at least four times a year. With effect from 1 January 2010, each director can serve for a maximum of six years from that date. New Trustees are appointed to the board following nomination by existing Trustees. Following appointment they are offered induction training, which includes a review of documents and policies, and briefings from IFTN staff.

The secretaries who served during the financial year were;

Komsec Limited
Peter Gaynor

Health and Safety

The IFTN has complied with all the recent Government requirements re COVID19 and will work with Carmichael where the office is based on all issues to do with the re-opening of the office. The well-being of the company's employees is safeguarded through strict adherence to safety standards. The Safety, Health and Welfare at Work Act, 2005, imposes certain requirements on Trustees, managers and employees. The company has taken the necessary action to ensure compliance with the Act.

Compliance with Sector-Wide Legislation and Standards

The company engages pro-actively with legislation, standards and codes which are developed for the sector. IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE subscribes to and is compliant with the following:

- The Companies Act 2014
- The Charities SORP (FRS 102)

Post-Balance Sheet Events

There have been no significant events affecting the company since the financial year-end.

Credit and Liquidity Risk

Credit risk

The company manages its financial assets and liabilities to ensure it will continue as a going concern. The principal financial assets of the company are cash balances at bank, which represent the maximum exposure to credit risk in relation to financial assets. The principal financial liabilities of the authority are creditors and other payables. The credit risk within the company is primarily attributable to its cash at bank.

Liquidity risk

The liquidity risk is managed by regular review of cash flow forecasts and regular monitoring of cash balances and short-term liquidity trends and the credit risk on liquid funds is mitigated by the spreading of deposits over a number of financial institutions.

The COVID19 crisis will have an ongoing impact on operating income in 2022 as it did in 2021 but to a lesser extent. But this should again be limited to coffee sales and licence fees. The effect of the closure of the out of home coffee market continues to be particularly acute in Ireland with a loss of over 30% on coffee licence fees in 2021 when compared to 2019. Trading conditions in the out of home coffee sector continue to be challenged in early 2022. The Trustees believe that there should be a significant recovery towards the end 2022.

Auditors

The auditors, KSI Faulkner Orr Ltd. have indicated their willingness to continue in office in accordance with the provisions of section 383(2) of the Companies Act 2014.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' ANNUAL REPORT

for the financial year ended 31 December 2021

Statement on Relevant Audit Information

In accordance with section 330 of the Companies Act 2014, so far as each of the persons who are directors at the time this report is approved are aware, there is no relevant audit information of which the statutory auditors are unaware. The trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and they have established that the statutory auditors are aware of that information.

Accounting Records

To ensure that adequate accounting records are kept in accordance with Sections 281 to 285 of the Companies Act 2014, the directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The accounting records are located at the company's office at Carmichael House, North Brunswick Street, Dublin 7.

Approved by the Board of Trustees on _____ and signed on its behalf by:

Tony Daly
Trustee

Roger Warburton
Trustee

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE TRUSTEES' RESPONSIBILITIES STATEMENT

for the financial year ended 31 December 2021

The trustees, who are also directors of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE for the purposes of company law, are responsible for preparing the financial statements in accordance with applicable Irish law and regulations.

Irish company law requires the trustees as the directors to prepare financial statements for each financial year. Under the law the trustees have elected to prepare the financial statements in accordance with the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council. Under company law, the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the company as at the financial year end date and of the net income or expenditure of the company for the financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Statement of Recommended Practice: Accounting and Reporting by Charities;
- make judgements and estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with the relevant financial reporting framework, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in operation.

The trustees confirm that they have complied with the above requirements in preparing the financial statements.

The trustees are responsible for ensuring that the company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the company, enable at any time the assets, liabilities, financial position and net income or expenditure of the company to be determined with reasonable accuracy, enable them to ensure that the financial statements and the Trustees' Annual Report comply with Companies Act 2014 and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information (information needed by the company's auditor in connection with preparing the auditor's report) of which the company's auditor is unaware, and
- the trustees have taken all the steps that they ought to have taken as trustees in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Approved by the Board of Trustees on _____ and signed on its behalf by:

Tony Daly
Trustee

Roger Warburton
Trustee

INDEPENDENT AUDITOR'S REPORT

to the Members of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

Report on the audit of the financial statements

Opinion

We have audited the company financial statements of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE for the financial year ended 31 December 2021 which comprise the Statement of Financial Activities (incorporating an Income and Expenditure Account), the Balance Sheet, the Statement of Cash Flows and the notes to the financial statements, including the summary of significant accounting policies set out in note 2. The financial reporting framework that has been applied in their preparation is Irish law and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with FRS 102.

In our opinion the financial statements:

- give a true and fair view of the assets, liabilities and financial position of the company as at 31 December 2021 and of its deficit for the financial year then ended;
- have been properly prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", as applied in accordance with the provisions of the Companies Act 2014 and having regard to the Charities SORP; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are described below in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard for Auditors (Ireland) issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and the Provisions Available for Audits of Small Entities, in the circumstances set out in note 4 to the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from the date when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other Information

The trustees are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our Auditor's Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2014

In our opinion, based on the work undertaken in the course of the audit, we report that:

- the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and

We have obtained all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our audit.

In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited and the financial statements are in agreement with the accounting records.

INDEPENDENT AUDITOR'S REPORT

to the Members of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

Matters on which we are required to report by exception

Based on the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Trustees' Annual Report. The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of trustees' remuneration and transactions required by sections 305 to 312 of the Act are not complied with by the company. We have nothing to report in this regard.

Respective responsibilities

Responsibilities of trustees for the financial statements

As explained more fully in the Trustees' Responsibilities Statement set out on page 10, the trustees are responsible for the preparation of the financial statements in accordance with the applicable financial reporting framework that give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the company's ability to continue as a going concern, disclosing, if applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Further information regarding the scope of our responsibilities as auditor

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our Auditor's Report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's Report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

INDEPENDENT AUDITOR'S REPORT
to the Members of IRISH FAIR TRADE NETWORK COMPANY LIMITED BY
GUARANTEE

The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume any responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Emma Delaney
for and on behalf of
KSI FAULKNER ORR LTD.
Behan House,
10 Lower Mount Street
Dublin 2

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IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

STATEMENT OF FINANCIAL ACTIVITIES

(Incorporating an Income and Expenditure Account)
for the financial year ended 31 December 2021

	Notes	Unrestricted Funds 2021 €	Endowment Funds 2021 €	Total 2021 €	Unrestricted Funds 2020 €	Endowment Funds 2020 €	Total 2020 €
Incoming Resources							
Charitable activities							
Licence fees and resource sales	5.1	584,384	-	584,384	741,440	-	741,440
Investments	5.2	-	-	-	13	-	13
Total incoming resources		584,384	-	584,384	741,453	-	741,453
Resources Expended							
Charitable activities	6.1	654,958	15,000	669,958	693,441	26,000	719,441
Net incoming/outgoing resources before transfers		(70,574)	(15,000)	(85,574)	48,012	(26,000)	22,012
Gross transfers between funds		(30,000)	30,000	-	(66,000)	66,000	-
Net movement in funds for the financial year		(100,574)	15,000	(85,574)	(17,988)	40,000	22,012
Reconciliation of funds							
Balances brought forward at 1 January 2021	16	524,794	69,040	593,834	542,782	29,040	571,822
Balances carried forward at 31 December 2021		424,220	84,040	508,260	524,794	69,040	593,834

The Statement of Financial Activities includes all gains and losses recognised in the financial year. All income and expenditure relate to continuing activities.

Approved by the Board of Trustees on _____ and signed on its behalf by:

Tony Daly
Trustee

Roger Warburton
Trustee

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

BALANCE SHEET

as at 31 December 2021

	Notes	2021 €	2020 €
Fixed Assets			
Tangible assets	11	3,328	2,526
Current Assets			
Debtors	12	296,553	349,957
Cash at bank and in hand		341,768	389,761
		638,321	739,718
Creditors: Amounts falling due within one year	13	(133,389)	(148,410)
Net Current Assets		504,932	591,308
Total Assets less Current Liabilities		508,260	593,834
Funds			
Endowment funds		84,040	69,040
Income funds:	15		
General fund (unrestricted)		424,220	524,794
Total funds	16	508,260	593,834

Approved by the Board of Trustees on _____ and signed on its behalf by:

Tony Daly
Trustee

Roger Warburton
Trustee

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

STATEMENT OF CASH FLOWS

for the financial year ended 31 December 2021

	Notes	2021 €	2020 €
Cash flows from operating activities			
Net movement in funds		(85,574)	22,012
Movement in endowments net of amounts converted into income		15,000	40,000
Adjustments for:			
Depreciation		988	631
		<u>(99,586)</u>	<u>(17,357)</u>
Movements in working capital:			
Movement in debtors		53,404	(31,000)
Movement in creditors		(15,021)	36,504
		<u>(61,203)</u>	<u>(11,853)</u>
Cash flows from investing activities			
Payments to acquire tangible assets		(1,790)	(3,157)
Movement in endowments net of amounts converted into income		15,000	40,000
Net increase in cash and cash equivalents		(47,993)	24,990
Cash and cash equivalents at 1 January 2021		389,761	364,771
Cash and cash equivalents at 31 December 2021	19	<u>341,768</u>	<u>389,761</u>

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 December 2021

1. GENERAL INFORMATION

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE is a company limited by guarantee incorporated in the Republic of Ireland. The registered office of the company is Carmichael House, North Brunswick Street, Dublin 7 which is also the principal place of activity of the company. The financial statements have been presented in Euro (€) which is also the functional currency of the company.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the charity's financial statements.

Basis of preparation

Irish Fair Trade Network Company Limited by Guarantee is a company incorporated in Ireland under the Companies Act 2014. The address of the registered office is given on page 3. The nature of the company's operations and its principal activities are set out in the directors' report on pages 4 to 9.

In order to provide information relevant to understanding the stewardship of the directors and the performance and financial position of the charity, Irish Fair Trade Network Company Limited by Guarantee has prepared its financial statements in accordance with the format provided for in the Statement of Recommended Practice (SORP) for charities (2015) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102)' as published by the Charity Commission for England and Wales. In particular Irish Fair Trade Network Company Limited by Guarantee reports its performance for the financial year in the format of the SORP's Statement of Financial Activities (SOFA).

Statement of compliance

The financial statements of the company for the financial year ended 31 December 2021 have been prepared on the going concern basis and in accordance with the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland FRS 102".

Fund accounting

The following are the categories of funds maintained:

Restricted funds

These are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Unrestricted funds

At its discretion and/or with the agreement of the original donors of the funds, the company may set aside funds for specific purposes which would otherwise form part of the unrestricted funds of the company.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

Incoming Resources

- (i) Income from donations and miscellaneous income are recognised when received.
- (ii) Grant income is recognised when the organisation is legally entitled to it, receipt is probable and the amount involved can be measured with sufficient reliability.
- (iii) Interest income is recognised on a receivable basis.
- (iv) Licence fee income is recognised on a receivable basis.
- (v) Income from the sale of promotional or educational resources is included on a receivable basis.
- (vi) The value of volunteer time is not included in the financial statements. Gifts in kind are deemed non-material and are not included in the financial statements.

Donations and miscellaneous income

IFTN receives unsolicited donations from supporters and the public from time to time.

Income from charitable activities

Total licence fees on Fairtrade certified products sold in Ireland amounted to €584,384 (€741,198 in 2020, including €100,000 exceptional prior years income. The other losses are imputable to 2021 Covid downturn). IFTN receives licence fees from Irish-based businesses selling Fairtrade certified products. It also receives licence fees from members of Fairtrade International in other countries relating to sales of products by their licensees in Ireland. These fees cover the cost of monitoring and auditing to ensure compliance with Fairtrade standards and contribute to the cost of public education and awareness-raising work. Product certification in Ireland is managed by IFTN, while producer certification is the responsibility of FLO Cert, which receives a proportion of IFTN's licence fee income to pay for this activity.

Income from trading activities

To help promote Fairtrade, IFTN sells a range of promotional and educational materials. These items are sold at a price that covers the cost of production and processing.

Investments

This is interest received and receivable on cash deposits in Irish banks. The organisation holds no other investments.

Resources Expended

Expenditure is analysed between raising funds and charitable activities. The cost of each activity has been separately accumulated and disclosed. Expenditure is recognised in the period to which it relates and includes attributable VAT which cannot be recovered. Expenditure incurred but unpaid at the balance sheet date is included in accruals or other creditors.

(i) Raising funds

Staff time is the only cost involved in generating funds which is allocated based on percentage of time spent.

(ii) Charitable activities

Most costs are directly attributable to specific activities. Staff costs are apportioned on the basis of staff time spent on each activity; other costs which cannot be allocated directly to one activity (support costs) are allocated to activities in proportion to the estimated benefits received.

Expenditure on trading activities

This is the cost of raising both restricted and unrestricted income. It is not shown separately but is included in the staff costs for each activity.

Going Concern

The company's forecasts and projections, taking account of reasonable possible changes in performance, show that the company will be able to operate within the level of its current cash and investment resources. The Board have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements. Accordingly, these financial statements do not include any adjustments to the carrying amount and classification of assets and liabilities that may arise if the company was unable to continue as a going concern.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of tangible fixed assets, less their estimated residual value, over their expected useful lives as follows:

Fixtures, fittings and equipment - 20% Straight line

Assets are included where the net cost price is €500 or more.

Debtors

Debtors are recognised at the settlement amount due after any discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due. Income recognised by the company from government agencies and other co-funders, but not yet received at financial year end, is included in debtors.

Cash at bank and in hand

Cash at bank and in hand comprises cash on deposit at banks requiring less than three months notice of withdrawal.

Taxation and deferred taxation

No current or deferred taxation arises as the company has been granted charitable exemption. Irrecoverable valued added tax is expensed as incurred.

As a result of the company's charitable tax status, no charge to corporation tax arises under the provision of Section 207 of the Taxes Consolidation Act, 1997.

Foreign currencies

Transactions in foreign currency are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All exchange differences are taken to the Statement of Financial Activities (SOFA).

Pensions

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. Annual contributions payable to the company's pension scheme are charged to the income and expenditure account in the period to which they relate to.

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgements and estimates in applying the Company's accounting policies

The following are the critical judgements and estimates that the directors have made in the process of applying the company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

Recoverability of debtors

The directors make an assessment at the end of each financial year of whether there is objective evidence that a debtor is recoverable. When assessing recoverability of debtors and other amounts receivable, the directors consider factors including the age profile of outstanding amounts receivable, recent correspondence and historical experience in cash collectors from debtors.

Rates of depreciation

The annual depreciation on tangible fixed assets is sensitive to changes in the estimated useful lives of the assets. The useful economic lives are reviewed annually. They are amended when necessary to reflect current estimates, based on economic utilisation, technological advancements and the physical condition of the assets.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

4. PROVISIONS AVAILABLE FOR AUDITS OF SMALL ENTITIES

In common with many other charitable companies of our size and nature, we use our auditors to assist with the preparation of the financial statements.

5. INCOME

5.1 CHARITABLE ACTIVITIES	Unrestricted Funds €	Restricted Funds €	2021 €	2020 €
Licence fee	584,384	-	584,384	741,198
Resources sales	-	-	-	242
	<u>584,384</u>	<u>-</u>	<u>584,384</u>	<u>741,440</u>

Included in 2020 Licence fee income is a once off payment of €102,700 in late Licence fees.

5.2 INVESTMENTS	Unrestricted Funds €	Restricted Funds €	2021 €	2020 €
Deposit Interest	-	-	-	13
	<u>-</u>	<u>-</u>	<u>-</u>	<u>13</u>

6. EXPENDITURE

6.1 CHARITABLE ACTIVITIES	Direct Costs €	Other Costs €	Support Costs €	2021 €	2020 €
Fairtrade Labelling	-	-	477,999	477,999	538,617
Public education and awareness	-	-	129,729	129,729	131,195
Governance and administration	-	-	62,230	62,230	49,629
	<u>-</u>	<u>-</u>	<u>669,958</u>	<u>669,958</u>	<u>719,441</u>

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

6.2 SUPPORT COSTS	Charitable Activities €	2021 €	2020 €
Staff costs	311,824	311,824	271,802
Resources	8,925	8,925	10,026
Staff training and expenses	16,140	16,140	12,751
Workshops and events	12,411	12,411	23,709
Communications	15,273	15,273	17,001
Grants to other organisations	10,700	10,700	-
Office expenses and repairs	331	331	1,374
Rent, rates, light and heat	14,208	14,208	12,594
Consultancy	24,904	24,904	32,561
Licence monitoring fees	45	45	2,014
Travel and subsistence	-	-	3,389
Media and market research	20,821	20,821	9,424
System wide projects	18,124	18,124	27,461
Miscellaneous	1,475	1,475	2,727
Depreciation	988	988	631
Insurance	1,204	1,204	3,619
Legal fees	1,714	1,714	200
Accountancy fees	5,600	5,600	6,000
Audit fees	3,000	3,000	3,000
FLO subscriptions and fees	200,366	200,366	249,315
Board training and expenses	1,905	1,905	2,159
	669,958	669,958	691,757

7. ANALYSIS OF SUPPORT COSTS

	Basis of Apportionment	2021 €	2020 €
Staff costs		311,824	271,802
Resources		8,925	10,026
Staff training and expenses	Governance	16,140	12,751
Workshops and events		12,411	23,709
Communications		15,273	17,001
Grants to other organisations		10,700	-
Office expenses and repairs		331	1,374
Rent, rates, light and heat		14,208	12,594
Consultancy		24,904	32,561
Licence monitoring fees		45	2,014
Travel and subsistence		-	3,389
Media and market research		20,821	9,424
System wide projects		18,124	27,461
Miscellaneous		1,475	2,727
Depreciation	Governance	988	631
Insurance	Governance	1,204	3,619
Legal fees	Governance	1,714	200
Accountancy fees	Governance	5,600	6,000
Audit fees	Governance	3,000	3,000
FLO subscriptions and fees		200,366	249,315
Board training and expenses	Governance	1,905	2,159
		669,958	691,757

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

8. NET INCOMING RESOURCES	2021	2020
	€	€
Net Incoming Resources are stated after charging/(crediting):		
Depreciation of tangible assets	988	631
	<u>988</u>	<u>631</u>
9. EMPLOYEES AND REMUNERATION		
The staff costs comprise:		
	2021	2020
	€	€
Wages and salaries	248,735	216,907
Social security costs	27,407	20,394
Pension costs	35,682	34,501
	<u>311,824</u>	<u>271,802</u>
10. EMPLOYEE SALARY		
One employee received an employee salary between €70,000 - €80,000 for the reporting period. The amount received was €78,888 (2020: €73,475)		
No director received remuneration during the current financial year (2020: €Nil).		
11. TANGIBLE FIXED ASSETS		
	Fixtures, fittings and equipment	Total
	€	€
Cost		
At 1 January 2021	4,979	4,979
Additions	1,790	1,790
	<u>6,769</u>	<u>6,769</u>
At 31 December 2021	6,769	6,769
Depreciation		
At 1 January 2021	2,453	2,453
Charge for the financial year	988	988
	<u>3,441</u>	<u>3,441</u>
At 31 December 2021	3,441	3,441
Net book value		
At 31 December 2021	<u>3,328</u>	<u>3,328</u>
At 31 December 2020	<u>2,526</u>	<u>2,526</u>
12. DEBTORS	2021	2020
	€	€
Trade debtors	218,912	236,314
Prepayments	577	621
Accrued Income	77,064	113,022
	<u>296,553</u>	<u>349,957</u>

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

13. CREDITORS	2021	2020
Amounts falling due within one year	€	€
Trade creditors	101,753	37,669
Taxation and social security costs	32,773	19,791
Other creditors	(7,123)	3,670
Accruals	5,986	87,280
	133,389	148,410

14. PENSION COSTS - DEFINED CONTRIBUTION

The company does not operate a pension scheme. Instead, it makes contributions to PRSAs for permanent employees. The assets of the PRSAs are held separately from those of the company, in externally managed funds. The pension costs charged in the financial statements represent the contribution payable by the company during the financial year.

The pension expense for the financial year amounted to €35,682 (2020: €34,501). The amount payable at the financial year-end was €2,171 (2020: €7,661).

15. RESERVES

	2021	2020
	€	€
At 1 January 2021	593,834	571,822
(Deficit)/Surplus for the financial year	(85,574)	22,012
At 31 December 2021	508,260	593,834

16. FUNDS

16.1 RECONCILIATION OF MOVEMENT IN FUNDS	Unrestricted Funds	Endowment Funds	Total Funds
	€	€	€
At 1 January 2020	542,782	29,040	571,822
Movement during the financial year	(17,988)	40,000	22,012
At 31 December 2020	524,794	69,040	593,834
Movement during the financial year	(100,574)	15,000	(85,574)
At 31 December 2021	424,220	84,040	508,260

16.2 ANALYSIS OF MOVEMENTS ON FUNDS

	Balance	Income	Expenditure	Transfers	Balance
	1 January			between	31 December
	2021			funds	2021
	€	€	€	€	€
Endowment funds					
Fairtrade global & solidarity work	69,040	-	15,000	30,000	84,040
Unrestricted funds					
Charitable Activities	524,794	584,384	654,958	(30,000)	424,220
Total funds	593,834	584,384	669,958	-	508,260

In line with Board decision, the endowment funds of €84,040 are made up of; €30,000 for cocoa support work in West Africa; €29,040 for work with 100% FT companies; €25,000 is for the global strategy in 2022.

IRISH FAIR TRADE NETWORK COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS

continued

for the financial year ended 31 December 2021

16.3 ANALYSIS OF NET ASSETS BY FUND

	Fixed assets - charity use €	Current assets €	Current liabilities €	Total €
Unrestricted general funds	3,328	638,321	(133,389)	508,260
	<u>3,328</u>	<u>638,321</u>	<u>(133,389)</u>	<u>508,260</u>

17. STATUS

The company is limited by guarantee not having a share capital.

The liability of the members is limited.

Every member of the company undertakes to contribute to the assets of the company in the event of its being wound up while they are members, or within one year thereafter, for the payment of the debts and liabilities of the company contracted before they ceased to be members, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributors among themselves, such amount as may be required, not exceeding € 1.

The company is prohibited by its Memorandum of Association from distributing any of its reserves by way of a dividend or otherwise to its members.

18. RELATED PARTY TRANSACTIONS

There were no related party transactions in the financial year.

19. CASH AND CASH EQUIVALENTS

	2021 €	2020 €
Cash and bank balances	262,208	381,255
Cash equivalents	79,560	8,506
	<u>341,768</u>	<u>389,761</u>

20. POST-BALANCE SHEET EVENTS

There have been no significant events affecting the company since the financial year-end.

21. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of Trustees on

Irish Fair Trade Network Company Limited by
Guarantee
APPENDIX
for the year ended 31 December 2021

					2021	2020
	Public education and awareness	Fairtrade labelling	Governance	International Work	TOTAL	TOTAL
	€	€	€	€	€	€
Income						
Licence Income						
ATCB licence fee income	129,488	320,565	62,230	-	512,283	456,328
Prior year ATCB licence fee income	-	3,144	-	-	3,144	186,626
FSI licence fee income	-	46,630	-	-	46,630	91,619
Prior year FSI licence fee income	-	22,327	-	-	22,327	6,625
Resources sales	-	-	-	-	-	242
Bank Interest	-	-	-	-	-	13
Total income	129,488	392,666	62,230	-	584,384	741,453
Expenditure						
Grants to other organisations	-	10,700	-	-	10,700	27,684
Resources	8,925	-	-	-	8,925	10,026
Staff costs	90,111	192,839	28,877	-	311,827	271,802
Staff training and expenses	5,380	5,380	5,380	-	16,140	17,268
Board training and expenses	635	635	635	-	1,905	2,159
Workshops and events	6,122	6,289	-	-	12,411	19,192
Communications	6,223	9,050	-	-	15,273	17,001
FLO subscriptions and fees	-	200,366	-	-	200,366	249,315
Insurance	-	-	1,204	-	1,204	3,619
Legal fees	-	-	1,714	-	1,714	200
Accountancy fees	-	-	5,600	-	5,600	6,000
Audit fees	-	-	3,000	-	3,000	3,000
Consultancy	-	12,289	12,615	-	24,904	32,561
Licensee monitoring fees	-	45	-	-	45	2,014
Bad debt	-	-	-	-	-	-
Travel and subsistence	-	-	-	-	-	3,389
Office expenses and repairs	148	148	34	-	330	1,374
Rent, rates, light and heat	4,973	8,525	710	-	14,208	12,594
Media and market research	7,212	13,609	-	-	20,821	9,424
System wide projects	-	18,124	-	-	18,124	27,461
Miscellaneous	-	-	1,472	-	1,472	2,727
Depreciation	-	-	989	-	989	631
Disposal of fixed assets	-	-	-	-	-	-
Contingencies	-	-	-	-	-	-
Total expense	129,729	477,999	62,230	-	669,958	719,441
Surplus/(Deficit) for the period	(241)	(85,333)	-	-	(85,574)	22,012

The supplementary information does not form part of the audited financial statements